

National Builder Program List

UPDATED 10-1-14

Builder	Program Details	Program Term	Model Home Program	Other Incentives	Program Type
Arbor Homes & Silverthorne 6626 East 75th St. Ste 400 Indianapolis, IN 46250 Eric Bernard Estimating & Purchasing Manager 317-806-2190 ext 133	Gcv Gas and Ect Electric Gvr High Efficiency gas and Ecrt Elect	12/31/15	None	None	Exclusive
Affiliated Builder Group 307 E Danforth Rd Suite 136 Edmond, OK 73034 Jack McElroy Exec Vice President	40 & 50 Gal Standard Gas & Electric 75 & 82 Gal Standard Gas & Electric PV / DV / PDV Effex - Sealed Combustion, Atmospheric Vent Tankless High Efficiency: Vertex, Effex, Next Hybrid, Heat Pump	12/31/13	None	None	Exclusive
American Legend Homes 4228 North Central Expressway Dallas, TX 75206 Dennis Jaginski, Est Supply Chain Mgr P: 214-370-5660 x 233	All Units	Open	None	None	As Equal
Beazer Homes 1000 Abernathy Road Suite 260 Atlanta, GA 30328 P: 770-392-2100 or Suite 1200 P: 770-829-3700	40 / 50 / 65 Gal Standard Gas & Elec PV / DV / PDV Vertex Tankless - up to 140K BTU Tankless - up to 199K BTU Tankless - Condensing Single Wall HEX Solar	03/31/14	1 model for every 50 units verified.	None	As Equal

	Double Wall HEX Solar Voltex Hybrid Electric Heat Pump				
Bonadelle Homes 7030 North Fruit Avenue # 101 Fresno, CA 93711 John Bonadelle & Art Lancaster	Tankless	07/02/13 - 12/31/14	None	None	Exclusive
Bozzuto Group 7850 Walker Drive Suite 400 Greenbelt, MD 20770 Scott Skokan Vice President	Standard Vent Gas/Electric Direct, Power, Power Directed Tankless	12/31/16	1 per 100 verified	None	Exclusive
Castle Rock Communities 7670 Woodway, Suite 300 Houston, TX 77063 Nancy Reid, Purchasing Manager P: 713-600-7010 / F: 713-600-0000 E: nreid@c-rock.com	All Units	01/01/10 - 12/31/12	None	None	As Equal
Bill Clark Homes 200 East Arlington Boulevard Suite A Greenville, NC 27858 Dan Koch, Chief Operating Officer	All Tank Type Units Tankless	12/13/14	None	None	Exclusive
Crescent Homes 572 Savannah Highway Charleston, SC 29407 Andru Blonquist, Purchasing Manager	Tankless Model 110 TKJR Model 310 TK4 and Up	12/31/15	None	None	Exclusive
Cristo Homes	50 Gal Electric	12/31/14	None	None	Exclusive

7594 Tylers Place Boulevard West Chester, OH 45069 Jim Simpkins	80 Gal Electric Premier / Vertex Power Vent, Tankless, Heat Pump				
D. R. Horton, Inc. 1901 Ascension Boulevard Suite 100 Arlington, TX 76006 P: 817-390-8200 F: 817-856-8259 Andrea Sharp Brad Conlon VP-Director of Nas D. R. Horton Tower 301 Commerce St, Suite 500 Ft Worth, TX 76102 P: 817-390-8200	Non-Exclusive: 40 / 50 Gal Standard Gas & Electric 65 Gal or larger Standard Gas & Elec PV / DV / PDV Tankless Premier or Vertex Divisional Exclusive: 40 / 50 Gal Standard Gas & Electric 65 Gal or larger Standard Gas & Elec PV / DV / PDV Tankless Premier or Vertex Regional Exclusive: 40 / 50 Gal Standard Gas & Electric 65 Gal or larger Standard Gas & Elec PV / DV / PDV Tankless Premier or Vertex	06/12/08 - 12/31/11 Annual Extensions	1 model for every 50 units verified.	Regional Exclusive Conversion Bonus \$5,000.00	As Equal
Dan Ryan Builders 60 Thomas Johnson Drive Frederick, MD 21702 Adam Hornyak	40 / 50 Gal Standard Gas & Electric 65 Gal or larger Standard Gas & Elec PV / DV / PDV	02/25/10 - 12/31/14 Since 06/27/05	None	None	Exclusive

P: 301-696-0200					
Darling Homes, Inc. Houston, TX 77042	Purchased by Morrison Homes				
David Weekley Homes 1111 North Post Oak Road Houston, TX 77055 William L. Justus V. P. Supply Chain Services P: 713-963-3450 / F: 713-290-0666 bjustus@DWHOMES.com www.davidweekleyhomes.com	40 / 50 Gal Standard Gas & Electric 1 - 1,000 Units 1,001 - 2,000 Units 2,001 Plus Units Tankless Voltex Hybrid Electric Heat Pump	01/01/12 - 12/31/13	Models within national incentive per DWH request		As Equal
Discovery Builders / Seeno Homes 4061 Port chicago Hwy, Suite H Concord, CA 94520 Michael DuPont P: 925-682-6419 F: 925-686-1177	All Tank Type Units Tankless	04/01/10 - 12/13/14	None	None	Exclusive
Drees Homes (Corporate) 211 Grandview Drive, Suite 300 Ft Mitchell, KY 41017 Joe Halpin P: 859-578-42 Drees Homes 6225 North State Hwy 161, Suite 400 Irving, TX 75038 Jenny Wiles P: 972-953-45051 / F: 972-953-0812	40 / 50 Gal Standard Gas & Electric 65 Gal or larger Standard Gas & Elec, PV, DV and PDV	Open	None	None	Exclusive
Epcon Communities 500 Stonehenge Parkway	All Units	Open	None	None	As Equal

Dublin, OH 43017 Michael Busch Director of Purchasing Chris Moore Purchasing Coordinator Tim Rini Director of Construction Services P: 614-921-0705					
Essex Homes 120 Cromer Road Lexington, SC 29073 Greg Howell, Operations Manager	Tankless	10/20/11 - 12/31/13	1 model for every 75 units verified	None	Exclusive
Fischer Group 2760 Chancellor Drive, Suite 300 Crestview Hills, KY 41017 P: 859-341-4709 / F: 856-344-4300 www.fischerhomesinc.com	All Standard Tank Type Units Vertex Effex High Efficiency Tankless	12/13/13	1 model for every 100 units verified	None	As Equal
Gehan Homes 15725 Dallas Parkway, Suite 300 Addison, TX 75001 Kim Brown, Purchasing Manager P: 972-383-4300 kbrown@gehanhomes.com	All Units Regional - Dallas Market	12/31/14	None	None	Exclusive
Granite Ridge Homes 1020 Woodland Plaza Run Fort Wayne, In 46825 Kathy Harman-VP	Power Vent Gas Heaters	12/31/15	None	None	Exclusive
Harkins Builders 2201 Warwick Way Marriottsville, MD 21104	40 / 50 Gal Standard Gas & Electric 65 Gal or larger Standard Gas & Elec, 50 Gal PV, DV & PDV	12/31/14	None	None	As Equal

Walt Whitlow	75 Gal PV, DV & PDV Premier or Vertex Tankless				
H & H Homes 2919 Breezewood Avenue, Suite 400 Fayetteville, NC 28303 Ned Johnson	Electric Units Gas Units	12/31/14	None		Exclusive
Highland Homes 3020 South Florida Avenue, Suite 101 Lakeland, FL 33803 Brian Walsh, Vice President Harley Constant II Director of Purchasing & Estimating P: 863-619-7103, ext. 230	40 / 50 Gal Standard Gas & Electric 65 Gal or larger Standard Gas & Elec, Tankless Heat Pump	12/31/14	None	None	Exclusive
Hills & Inverness Homes 4901 Hunt Road, Suite 300 Cincinnati, OH 45249 Tony Finley Purchasing Manager	Power Vent - Under 200 Units Power Vent - 201 Units and above 50 Gal Electric 80 Gal Electric	12/31/14	None	None	Exclusive
Holiday Builders 1801 Penn Street, Suite 1-A Melbourne, FL 32901 P: 321-255-6160 / C: 321-604-9723 Jordan Reilly Corp Purchasing & National Contracts P: 321-733-5353 / F: 321-728-8427 www.holidaybuilders.com National Office: 2293 West Eau Gallie Boulevard Melbourne, FL 32935	All Units	Open	None	None	As Equal

P: 321-259-3130					
ICI HOMES 2379 Beville Rd Daytona Beach, FL 32119 Lenny Sanclemente Purchasing Manager	Tank Type Heaters Heat Pump Tankless	12/31/15	None	None	Exclusive
Jagoe Homes P. O. Box 23019 Owensboro, KY 42304	Up to 75 Gal Standard Gas & Electric 75 Gal or larger Standard Gas & Elec 50 Gal PV, DV & PDV 75 Gal PV, DV & PDV Tankless - Condensing Vertex, Vertex 100, Next Hybrid, EFFex & Voltex	08/17/11 - 12/31/13	None	None	Exclusive
John Wieland Homes 1950 Sullivan Road P. O. Box 87363 Atlanta, GA 30337 P: 770-996-1400 / F: 770-907-3481 Jennifer Sheam www.johnwielandhomes.com	All 40 & 50 Gal Models All models over 50 Gal	Open	None	None	As Equal
KB Home 10990 Wilshire Boulevard Los Angeles, CA 90024 P: 310-231-4000 / F: 310-231-4222 www.kbhome.com John Hughes V. P. of National Accounts KB Home	40 to 65 Gal Standard Gas & Electric 75 to 82 Gal Standard Gas & Electric DV, PV & PDV Tankless - 199,000 BTU Input Tankless - Condensing Tankless - 140,000 BTU Input Solar - Single Wall Heat Exchange Solar - Double Wall Heat Exchange	Open	Included in incentive per KB request		As Equal

4127 East Van Buren, Suite 150 Phoenix, AZ 85008					
K. Hovnanian Companies 110 West Front Street Red Bank, NJ 07701 P: 732-747-7800 / F: 732-383-2942 Doug Hazard, Natl Purchasing Mgr Doug Direct: 732-383-2632 www.khov.com	All Units except Vertex / Premier Vertex / Premier	01/31/14	1 model for every 50 units verified	Community Clubhouse and Community Centers \$500.00 Employee Discount 25% off Distributor Cost	Exclusive
Lennar Homes Mike Foster	40 to 65 Gal Standard Gas & Electric Over 65 Gal Standard Gas & Electric, PV, DV & PDV Vertex, Vertex 100, Tankless & Heat Pump models	Expires 12/01/14	1 model for every 50 units verified		As Equal
LGI Homes 19221 I-45 South, Suite # 200 Conroe, TX 77385 Kyle Hanna khanna@LGIHomes.com P: 281-362-8998 / F: 281-210-2601	All Units	01/01/10 - 12/31/12	None	None	Divisional Exclusive or incentive re- duced by half for division
Makson, Inc. P. O. Box 4197 Salisbury, NC 28145 Andy Holtmann	All Tank Type Units Heat Pump Units Tankless - Up to 140,000 BTU Tankless - Up to 199,000 BTU Tankless - Condensing	12/31/13	None	None	Exclusive

<p>Maronda Homes 11 Timber Glen Drive Imperial, PA 15126 Luther Riley lriley@MarondaHomes.com</p>	<p>1 - 4,000 Units: 40 to 65 Gal Standard Gas & Electric 75 Gal or larger Standard Gas & Elec, PV, DV & PDV</p> <p>4,001 - 6,000 Units: 40 to 65 Gal Standard Gas & Electric 75 Gal or larger Standard Gas & Elec, PV, DV & PDV</p> <p>6,001 & Over Units: 40 to 65 Gal Standard Gas & Electric 75 Gal or larger Standard Gas & Elec, PV, DV & PDV</p>	Open	None	None	As Equal
<p>McBride & Son Homes # 1 McBride & Son Center Drive Chesterfield, MO 63005 Frank Gifford P: 636-537-2000</p>	All Units		None		Exclusive
<p>Mercedes Homes 6767 North Wickman Road, Suite 500 Melbourne, FL 32940 Craig Schmauss P: 321-259-6972 www.mercedeshomes.com 6905 North Wickham Blvd, Suite 501 Melbourne, FL 32940 P: 321-259-6972</p>	40 & 50 Gal Standard Gas & Electric Heat Pump Models Tankless	12/31/14	None	None	Exclusive
<p>Meritage Homes 2745 North Dallas Parkway Plano, TX 75093 Barry L. Mizer, Natl Accounts Manager</p>	All Units 1 - 800 Units 801 - 1,000 Units 1,001 - 1,200 Units		None	None	Exclusive

P: 972-543-8134 / F: 972-543-8200	1,201 - 1,600 Units 1,601 - 2,000 Units 2,001 - 4,000 Units 4,001 Plus				
This is the program on the current Builder List.	40 & 50 Gal High Efficiency - .67 to .70 PV, DV, PDV, Vertex, Next Hybrid and Heat Pump Models Tankless	No Date Pending	None	None	None
M/I Homes, Inc. 4343 Anchor Plaza Parkway Tampa, FL 33634 P: 614-418-8000 F: 614-418-8080 www.mihomes.com	All Units	12/31/14	None	None	As Equal
Schottenstein Real Estate Group (Affiliated with M/I Homes) 2 Easton Oval Suite 510 Columbus, OH 43219 Gary Reitter P: 614-418-8914 / F: 614-418-8920	All Units	04/01/09 - 03/31/11	None	None	As Equal
Neal Communities 8210 Lakewood Ranch Boulevard Lakewood Ranch, FL 34202 Sandy Foster, Purchasing Manager	All Tank Type Units Heat Pump Models	12/31/14	None	None	Exclusive
Niblock Homes 300 McGill Avenue, N. W. Concord, NC 28027	All Tank Type Units Tankless	12/31/14	None	None	Exclusive

Gary Embler Vice President of Operations Kevin Harris Director of Purchasing					
NVR, Inc. 21 Byte Court Suite A Frederick, MD 21702 Matthew C. Bernatz Cell: 301-366-8567 NVR Building Products Procurement Mgr P: 240-405-1926 / F: 240-405-1936 MBERNATZ@nvrinc.com	All Tank Type Units Vertex, 76,000 BTU Vertex, 100,000 BTU	Open	1 model for every 50 units verified		As Equal
O'Brien Homes <u>950 Tower Lane Suite 1250</u> Foster City, CA 94404 Ms. Carla Aquino	Conventional vent gas and electric tank type models Tankless	12/31/15 12/31/15	None None	None None	Exclusive Exclusive
Palo Verde Homes 7100 West Wind El Paso, TX 79902 Edgar Montiel	Tankless	10/01/11 - 10/31/13	None	None	As Equal
Pulte Homes 100 Bloomfield Hills Parkway, Suite 300 Bloomfield Hills, MI 48304 Andy Morgillo P: 248-644-7300 / F: 248-433-4598 Andy.Morgillo@pulte.com www.pulte.com	Area Exclusive: All Standard Gas & Electric PV, DV & PDV Vertex, High Efficiency Voltex, Heat Pump Divisional Exclusive: All Standard Gas & Electric PV, DV & PDV Vertex, High Efficiency	01/01/10 - 12/31/15	None	None	As Noted

	<p>Voltex, Heat Pump</p> <p>Divisional Non-Exclusive: All Standard Gas & Electric PV, DV & PDV Vertex, High Efficiency Voltex, Heat Pump</p> <p>Tankless - up to 140,000 BTU Tankless - up to 199,000 BTU Tankless - Condensing</p>				
<p>Rausch Coleman 3420 North Plainview Avenue Fayetteville, AR 72730 Rick Muravski Director of Purchasing</p>	<p>All Tank Type Units Tankless Heat Pump</p>	12/31/14	1 model for every 100 units verified	None	Exclusive
<p>Ray Coudriet Builder, Inc. 7635 Ashley Park Court Suite 505 Orlando, FL 32835 Ray Coudriet P: 407-523-2002</p>	<p>Tankless</p>	07/01/11 - 12/31/13	None	None	As Equal
<p>Regency Homebuilders 1364 Cordova Cove Germantown, TN 38138 Todd Roaten</p>	<p>All Tank Type Units Tankless</p>	12/31/14	None	None	Exclusive
<p>Richmond American Homes 4350 South Monaco Street Denver, CO 80237 Karin L. Bloomer, Natl Rebate Manager</p>	<p>All Units: 0 - 5,000 Units 5,001 - 7,500 Units 7,501 to 10,000 Units</p>	Open	Model allowance included in incentive	None	As Equal

P: 720-977-3651 / F: 720-482-8594 karin.bloomer@mdch.com Patrick O'Malley, Natl Trade Manager P: 303-773-1100 www.richmondamerican.com	10,001 Plus				
Ryland Homes 3030 N Rocky Point Drive W, Suite 350 Tampa, FL 33764 Kimberly Nedeau knedeau@ryland.com	30 to 50 Gal Standard Gas & Electric 60 Gal or larger Standard Gas & Elec, PV, DV & PDV Tankless or Hybrid Electric	Open	1 model for every 50 units verified	None	As Equal
Schottenstein Real Estate Group 2 Easton Oval Ste. 510 Columbus, OH 43219 Gary Reitter Vice President	Tank Type Heaters	1-1-14- 12/31/16	None	None	Exclusive
Shea Homes 8800 N Gainey Center Dr Suite 370 Scottsdale, AZ 85258 Kirk Bingenheimer, Dir of Purchasing P: 480-367-3792 / C: 480-254-6879 kirk.bingenheimer@sheahomes.com 655 Brea Canyon Rd, Walnut, CA 91789 P: 909-594-9500	All Units: Divisional Non-Exclusive Divisional Exclusive National Exclusive	Open	1 model for every 50 units verified	None	As Noted
Standard Pacific Homes 15360 Barranca Parkway Irvine, CA 92618 Scott Hearty, V. P. National Purchasing P: 949-789-1600 / C: 949-872-1609	All Units: Non-Exclusive Exclusive	Open	Model allowance included in incentive total	Heaters for Design Centers provided as needed	As Noted
Stevens Fine Homes	All Tank Type Units	12/31/14	None	None	Exclusive

5710 Oleander Drive Suite 200 Wilmington, NC 28403 Phil Greenleaf, Direct of Purchasing	Tankless				
Style Craft Homes 6225 Lakeside Avenue Richmond, VA 23228 Jeremy Knicely, Purchasing Manager	Tankless	12/31/14	None	None	Exclusive
Taber Homes 305 West Memorial Road Oklahoma City, OK 73114 Travis Davidson	Tankless	05/01/14	None		Exclusive
Taylor Morrison Homes 1211 North Westshore Blvd, Suite 512 Tampa, FL 33607 Jeff All Good, Dir of Strategic Sourcing P: 813-227-4255 x 105 / C: 407-466-1469 Jallgood@taylormorrison.com	All Units: Non-Exclusive Two Supplier Region Exclusive	12/31/14	1 model for every 50 units verified	None	As Noted
Toll Brothers 250 Gibraltar Road - 3rd Floor N 3rd Floor North Product Standards Horsham, PA 19044 Michael McShane, Sr Purchasing Mgr of Purchasing & Product Standards	All Units except Vertex or Premier Vertex or Premier PROGRAM NOT ACTIVE	PROGRAM NOT ACTIVE		None	

P: 215-293-5561 or 215-938-8000 MMCSHANE@tollbrothersinc.com					
Van Metre Homes 9322 Castle Hill Road Springfield, VA 22153 Todd Lewis, Direct of Purchasing	30 to 50 Gal Standard Gas & Electric 65 Gal or Larger Standard Gas & Elec PV, DV & PDV Tankless	12/31/14	None	None	Exclusive
Walters Group 500 Barnegat Boulevard North Building 100 Barnegat, NJ 08005 Candyce Fleming, Purchasing Mgr	Tankless	12/31/14	None	None	Exclusive
Wathen Castanos Homes 802 W. Pinedale Ave Suite 104 Fresno, CA 93711 Freddie Logue, Director	Tankless	12/31/14	None	None	Exclusive
Wayne Homes 3777 Boettler Oaks Drive Uniontown, Ohio 44685 Tom Benedict, V.P. of Purchasing	40 & 50 Gal Standard Gas & Electric 65 Gal or larger Standard Gas & Elec, PV, DV & PDV	Open	None	None	Exclusive
Weyerhaeuser Real Estate Company 10880 Wilshire Blvd, uite 1900 Los Angeles, CA 90010 Jack Wilkins P: 702-932-8765 jack.wilkins@pardeehomes.com Concepts: Pardee, Quadrant,	All Units Tankless Units	12/31/15	None	None	As Equal

Trendmakers & Winchester					
Wilson Homes 7550 North Palm Avenue Fresno, CA 93711 Leo Wilson	Tankless	12/31/14	None	None	Exclusive